

# CV – Engagement Partner

## Hans-Joachim Schneider



### **Hans-Joachim Schneider**

Partner  
QMS GmbH  
Cingoli, Italy

### **Summary of professional experience**

Joe was assistant and lecturer at University of Hannover for two years and was VP as Plant and Lab Manger at VAW Aluminium AG for 10 years, also involved in the successful restructuring and new strategy project of the plant. He founded QMT which after a management buy out became QMS. Since 25 years he was as owner Board, MD and Senior Consultant for QMS. QMS is a strategy Consultant company specialist in TQM/EFQM, Quality, Environment and Mobilization for change and transformation. QMS is highly decorated with a lot of Awards and pioneer achievements as QMS customers also. Joe also works as trainer for EFQM Faculty and is leading major Excellence projects for Global Players, Governmental Organizations and Industry/Sector leading organizations. He is co-developer of the all new EFQM Model (version 2020)

### **Relevant project experience (selection)**

- Introduction and implementation the EFQM Model at one of Global Premium Automotive OEMs at nearly all plants at the Production Division. Also supported plants and units to become multi EFQM and National Award Winners
- Achieved for a numerous number of organizations first time ever 3Star, 4Star and 5Star in their countries / regions EFQM R4E Recognition worldwide
- Strategy development and implementation in a new Automotive OEM Plant in a good cost country based on EFQM Excellence Model-
- Overall Integrated Management System implementation in a Mufti National Oil Company
- Development and deployment of a training program of 1000 Assessors for one of the largest Oil and Gas companies in the Middle East
- Strategy development and implementation based on EFQM framework in a Luxury Hotel which also received a large number of Awards e.g. EEA
- Personal coach for Board Members, Presidents and CEOs of International Organization
- Leading some major transformation projects at state owned organization during privatization based on EFQM framework.

### **Selected clients**

- ADCED
- Alpenresort Schwarz
- BIPC
- BMW
- Deutsche Telekom
- Deutsche Post
- Saudi Aramco
- VW Group
- ZF

### **Academic background**

- University of Braunschweig, studying mineralogy, geophysics and inorganic chemistry (Bsc and Msc), Dipl.-Min.